



Roland Corporation U.S.
7200 Dominion Circle
Los Angeles, CA 90040-3696

June 16, 1995

Mr. Edwin R. Rigsbee
766 Lakefield Road - Suite A
Westlake Village, CA 91361

Dear Ed:

Thanks for doing such a great job with our people yesterday. Everyone enjoyed themselves immensely and, more importantly, learned a lot, too.

I have spent the morning asking some of my colleagues the "Three Questions" and, per your instructions, have said "Thank You" (and really tried to listen to what was being said to me...).

I started reading your book last night. Great reading! Thanks for the copy. I know that it will make a difference around here. (I really was going to go the bookstore and buy a copy. I'm confident that many in the audience will actually do so!) In the future, I hope that we will be able to utilize your services again for more in-depth discussions of different topics.

Also, I promise that we will send off the appropriate letter to D&B (Debbie Parmenter will stay "on my case" and make sure that it happens!).

Thanks again for being with us - for what you said and how you said it. It will make a difference.

In the spirit of "partnering", challenging, leading and motivating the potentially great team we've assembled at Roland, (how's that for other than "sincerely"?)

A handwritten signature in black ink, appearing to read 'Dennis'.

Dennis M. Houlihan
President

DMH/s

cc: Debbie Parmenter

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